



Hewlett-Packard Company  
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March 12, 2007

Ms. Mary Carroll, Chief Information Officer  
State of Ohio  
Office of Information Technology  
IT Governance Division  
30 East Broad Street, 39<sup>th</sup> Floor  
Columbus, OH 53215-3414

Subject: Hewlett-Packard Company – Authorization of Distributor

Dear Ms. Carroll:

Hewlett-Packard Company (HP) hereby names Diversatec Resources as an authorized distributor for purposes of State Term Schedule Number 533268-2. By signing this letter, HP hereby authorizes Diversatec Resources to offer the products and services listed on the State Term Schedule to the State of Ohio pursuant to the terms and conditions of the State Term Schedule. Please note that Diversatec Resources, is a Minority Business Enterprise (MBE).

In the event that Diversatec Resources fails to perform its obligations under the State Term Schedule, HP agrees to perform in Diversatec Resource's place, and assume the obligations of Diversatec Resources to the State under the State Term Schedule, unless such non-performance is due to failure to deliver products by Diversatec Resources. If HP withdraws its authorization to Diversatec Resources to offer the products or services listed on the State Term Schedule, HP shall notify the Office of the General Counsel in writing. HP agrees that the authorization to Diversatec Resources set forth in this letter shall remain effective until the Office of the General Counsel receives written notification that HP has withdrawn its authorization to Diversatec Resources or until the State Term Schedule expires, whichever comes first. Diversatec Resources is authorized to receive payments for products and services. If you have any questions concerning this matter, please contact the undersigned.

Sincerely,  
HEWLETT-PACKARD COMPANY

*Cynthia E. Paris*

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Sales Contracts Specialist

Cc: Diversatec Resources